



2016  
JOHN HANCOCK  
INSURANCE  
TERM SUMMIT

AUG. 24 - 28

FAIRMONT  
PACIFIC RIM

CONTEST PERIOD  
SEPTEMBER 1, 2015 -  
APRIL 29, 2016

It's time for you  
to **DISCOVER**

# Vancouver

## CELEBRATE SUCCESS WITH US!

*Discover one of the most beautiful cities in the world from the elegant Fairmont Pacific Rim. You'll enjoy stunning harbor and mountain views, fine dining, and some of the most unique and luxurious accommodations in the world. Vancouver has so much to offer from its historic harbor and world-class shopping to the beautiful Stanley Park.*

*This is a trip that you won't want to miss!*

## CONTEST DETAILS:

- Top 60 producers with a minimum of \$25,000 target premium from the sale of John Hancock Term products
- Must include at least one John Hancock Term with Vitality product submission

**ELIGIBILITY:** Producer qualification is \$25,000 target premium from the sale of John Hancock Term life insurance products, including John Hancock Term with Vitality from 9/1/2015 through 4/29/16. Recipients will be determined as of May 15, 2016. Open to independent producers only. Producers must be at least 21 years of age to participate. Attendance is by invitation only and John Hancock retains the sole right to determine awards. Producers must meet production requirements, hold a current contract, and be in good standing with John Hancock at the time of the incentive. No substitution, transfer, or cash in lieu of award is allowed. New York production is not included in determining awards.

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